

Midstream Enhancements & Application Process

Energy Solutions for Business Program

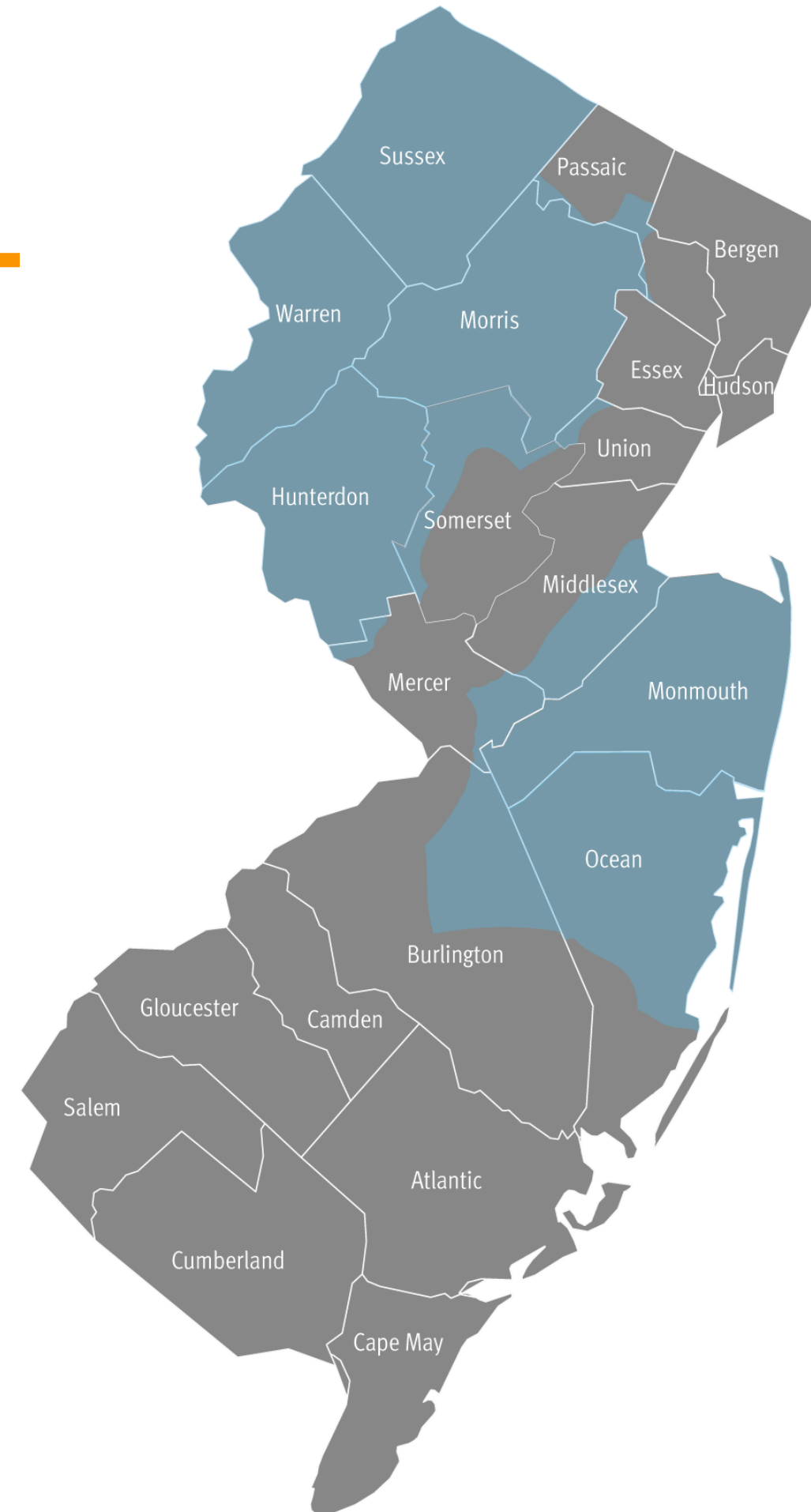
Costs of these programs may be recovered through customer rates in accordance with New Jersey law. For a complete list of commercial, industrial, residential and low-income energy efficiency programs, please visit energysaveNJ.com



December 26, 2025

JCP&L Territory

The Energy Solutions for Business Program is available to **all commercial and industrial customers** located within the JCP&L New Jersey service territory.



Energy Efficiency Benefits



Energy efficiency helps reduce greenhouse gas emissions and mitigate climate impacts, which **improves health conditions**



Energy efficiency projects can **lower energy costs** and can yield big savings



Energy efficiency projects reduce energy use that can **reduce energy bills**



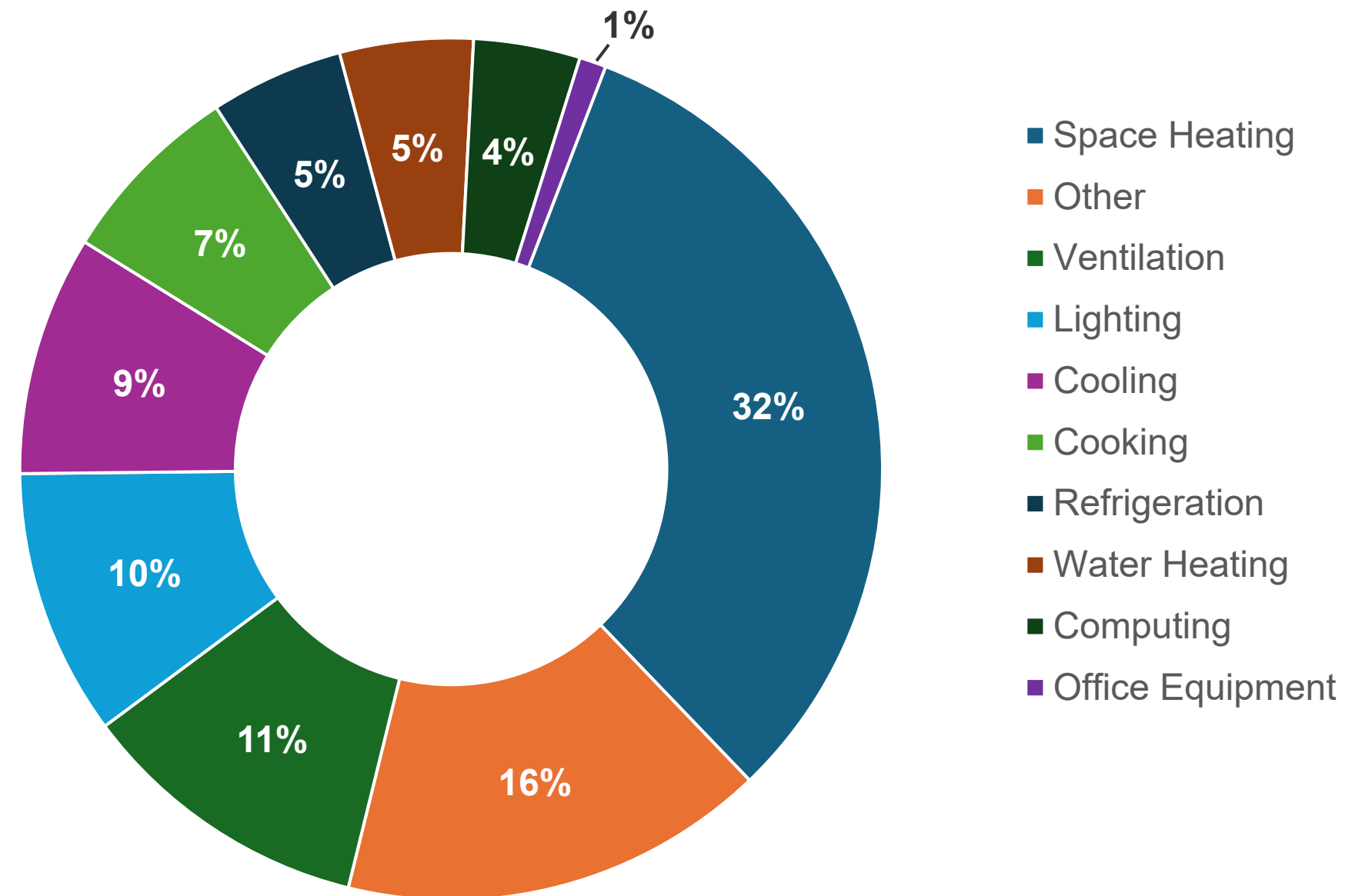
Energy efficiency projects are designed to increase long-term **comfort and safety**

Energy Use in Commercial Buildings

Major fuel consumption by end use

Space heating, lighting, and other equipment account for more than half of a commercial building's energy end use

(Energy Information Administration ([EIA](#)))



HOSPITAL

Midstream / Instant Discounts

Midstream (Instant Discounts)

Purchase specific pre-qualified lighting and HVAC from participating JCP&L distributors at a discounted price

Benefits

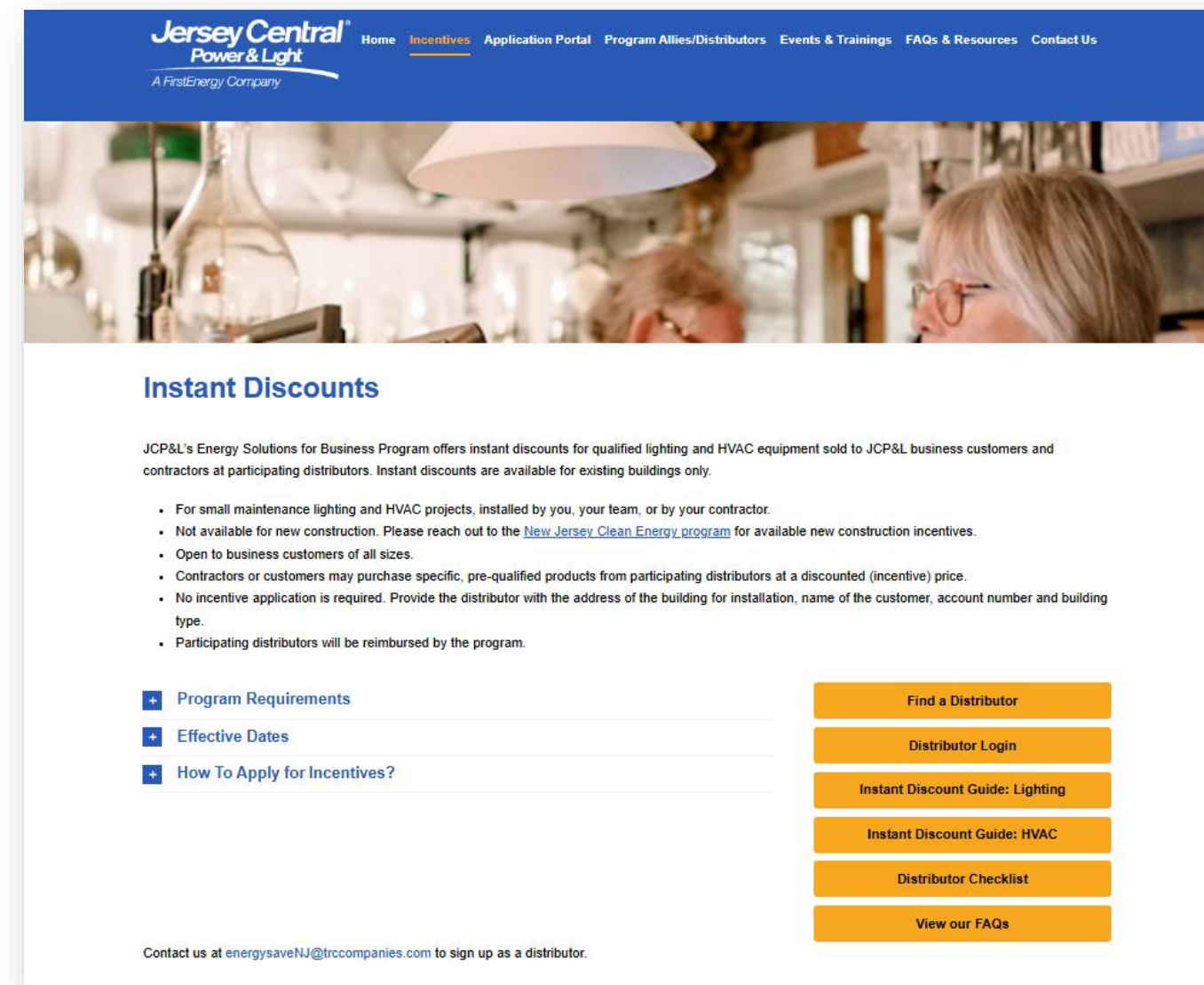
- Accessible to customers or contractors
- Easy for smaller-scale projects
- Eliminates the application for the customer
- Minimum customer price of \$1.00 per product

Incentive Cap

- \$100,000 for lighting
- No cap for HVAC

Requirements

- Projects must be installed prior to application submission



Midstream or Prescriptive?

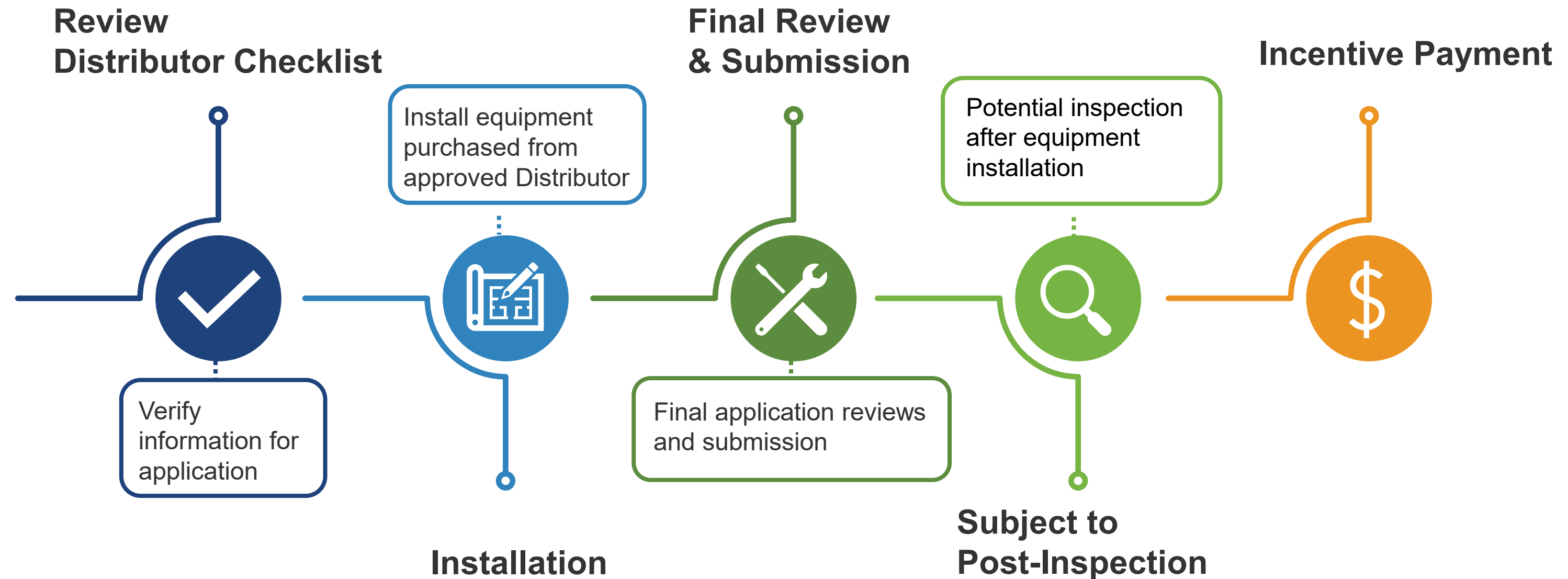
Lighting

- **Under \$7,500** in incentive funds, use a participating distributor for **instant discount incentives**
- **Above \$100,000** in incentive funds, the distributor must submit for **instant discount pre-approval**, or the customer may utilize the **Prescriptive program**
- **Mixed instant discount & prescriptive lighting equipment:** Larger lighting upgrades that include products eligible for the Prescriptive program and the Instant Discount program can submit a **single prescriptive lighting application**

HVAC

- HVAC products eligible for instant discount must be purchased from a participating distributor for **instant discount incentives**
- Midstream Instant HVAC discounts are available for:
 - ☐ Unitary air conditioners and heat pumps
 - ☐ Split or packaged air source heat pumps
 - ☐ Packaged terminal air conditioners and heat pumps

Midstream Process



Enhancements to Equipment Offerings

Now Available for Midstream HVAC Chillers

▪ **New Equipment Added:** Select air- and water-cooled chillers

- ❑ Air Cooled Chiller < 150 Tons (Constant Speed)
- ❑ Air Cooled Chiller < 150 Tons (VFD/Variable Speed)
- ❑ Water Cooled Chiller < 75 Tons (Constant Speed)
- ❑ Water Cooled Chiller < 75 Tons (VFD/Variable Speed)
- ❑ Water Cooled Chiller ≥75 Tons and <150 Tons (Constant Speed)
- ❑ Water Cooled Chiller ≥75 Tons and <150 Tons (VFD/Variable Speed)
- ❑ Water Cooled Chiller < 150 Tons (Constant Speed)
- ❑ Water Cooled Chiller < 150 Tons (VFD/Variable Speed)

AIR COOLED CHILLER			
Air Cooled Chiller <150 Tons (Path A - Constant Speed)	≥14.39 EER IPLV ≥10.61 EER FLV	Up to \$85 per ton	Chillers for Space Cooling Only ASHRAE 90.1 – 2019
Air Cooled Chiller <150 Tons (Path B - VFD/Variable Speed)	≥16.59 EER IPLV ≥10.19 EER FLV	Up to \$200 per ton	
WATER COOLED CHILLER - POSITIVE DISPLACEMENT (ROTARY SCRW AND SCROLL)			
Water Cooled Chiller <75 Tons (Path A - Constant Speed)	≤0.571 kW/ton IPLV ≤0.714 kW/ton FLV	Up to \$185 per ton	Chillers for Space Cooling Only ASHRAE 90.1 – 2019
Water Cooled Chiller <75 Tons (Path B - VFD/Variable Speed)	≤0.476 kW/ton IPLV ≤0.743 kW/ton FLV	Up to \$450 per ton	
Water Cooled Chiller ≥75 Tons and <150 Tons (Path A - Constant Speed)	≤0.533 kW/ton IPLV ≤0.686 kW/ton FLV	Up to \$185 per ton	
Water Cooled Chiller ≥75 Tons and <150 Tons (Path B - VFD/Variable Speed)	≤0.467 kW/ton IPLV ≤0.714 kW/ton FLV	Up to \$450 per ton	
WATER COOLED CHILLER - CENTRIFUGAL			
Water Cooled Chiller <150 Tons (Path A - Constant Speed)	≤0.476 kW/ton IPLV ≤0.581 kW/ton FLV	Up to \$85 per ton	Chillers for Space Cooling Only ASHRAE 90.1 – 2019
Water Cooled Chiller <150 Tons (Path B - VFD/Variable Speed)	≤0.419 kW/ton IPLV ≤0.662 kW/ton FLV	Up to \$20 per ton	

Enhancements to Equipment Offerings

Now Available in Midstream Lighting

- **New Equipment Added:**
 - ❑ LED Exterior Luminaires
 - ❑ Dual Daylight/Occupancy Controls (integrated into new fixture)
 - ❑ Occupancy/Vacancy Controls (integrated into new fixture)

LIGHTING (Retrofit & Major Renovation)*	
Qualified Measure	Incentive Amount
Outdoor Pole/Arm-Mounted Area and Roadway Luminaires (Incentive per fixture)	\$50 - up to 4,999 lumens
	\$150 - 5,000 - 9,999 lumens
	\$300 - 10,000 - 19,999 lumens
	\$350 - 20,000 - 29,999
	\$450 - 30,0000 - 39,999 lumens
	\$400 - >40,000 lumens
Architectural Flood and Spot Luminaires (Incentive per fixture)	\$50 - up to 4,999 lumens \$150 - 5,000 - 9,999 lumens \$300 - 10,000 - 19,999 lumens \$350 - 20,000 - 29,999 \$450 - 30,0000 - 39,999 lumens \$400 - >40,000 lumens
Bollards (Incentive per fixture)	
Fuel Pump Canopy Luminaires (Incentive per fixture)	
Landscape/Accent Flood and Spot Luminaires (Incentive per fixture)	
Retrofit Kits for Large Outdoor Pole/Arm-Mounted Area and Roadway Luminaires (Incentive per fixture)	
Outdoor Pole/Arm-Mounted Decorative Luminaires (Incentive per fixture)	
Parking Garage Luminaires (Incentive per fixture)	50 - ≥150w controlled per fixture \$30 - ≥20w controlled per control
Dual Daylight & Occupancy Sensor (DOS) (Integrated into new fixture)	
Vacancy or Occupancy Control (Integrated into new fixture)	
Occupancy Dimming Control (Integrated into new fixture)	
	\$30 per fixture
	\$15 per fixture

DUAL DAYLIGHT/OCCUPANCY CONTROLS			
Dual Daylight & Occupancy Sensor (DOS) (Integrated into new fixture)	\$50 - ≥150w controlled per fixture \$30 - ≥20w controlled per control	Per Fixture	UL or other OSHA-approved Nationally Recognized Testing Laboratory in accordance with applicable US standards
OCCUPANCY/VACANCY CONTROLS			
Vacancy or Occupancy Control (Integrated into new fixture)	\$30	Per Fixture	UL or other OSHA-approved Nationally Recognized Testing Laboratory in accordance with applicable US standards
Occupancy Dimming Control (Integrated into new fixture)	\$15		

The image shows two male utility workers in an outdoor industrial setting. The worker on the left wears a blue hard hat and an orange high-visibility safety shirt with reflective silver stripes. The worker on the right wears a yellow hard hat and a yellow high-visibility safety shirt with reflective silver stripes. They are both looking down at a clipboard held by the worker in yellow. In the background, there is a large, light-colored metal electrical cabinet with a blue door, and a large, corrugated metal pipe or duct runs vertically. The scene is brightly lit, suggesting daytime. A semi-transparent blue horizontal band is overlaid across the middle of the image, containing the text 'For Distributors' in white.

For Distributors

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PROGRAM ALLY PROJECT WINS

What Others are Saying

As a Program Ally, I have worked with the Prescriptive / Custom and Midstream Programs. I have helped many customers over the years benefit from both programs. It has been a pleasure working with the staff to support JCP&L's customers in saving energy and money.

~Jewel Electric

We're looking for qualified Program Allies to provide our customers with:



Design and
installation
services



A customized list
of energy-saving
recommendations



Recommendations for
energy efficiency upgrades
to help lower energy use

For joining our Program Allies network, you'll receive:



Sales and
marketing support



Technical
Support



Listing on Find a
Program Ally directory



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APPLICATION PORTAL

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