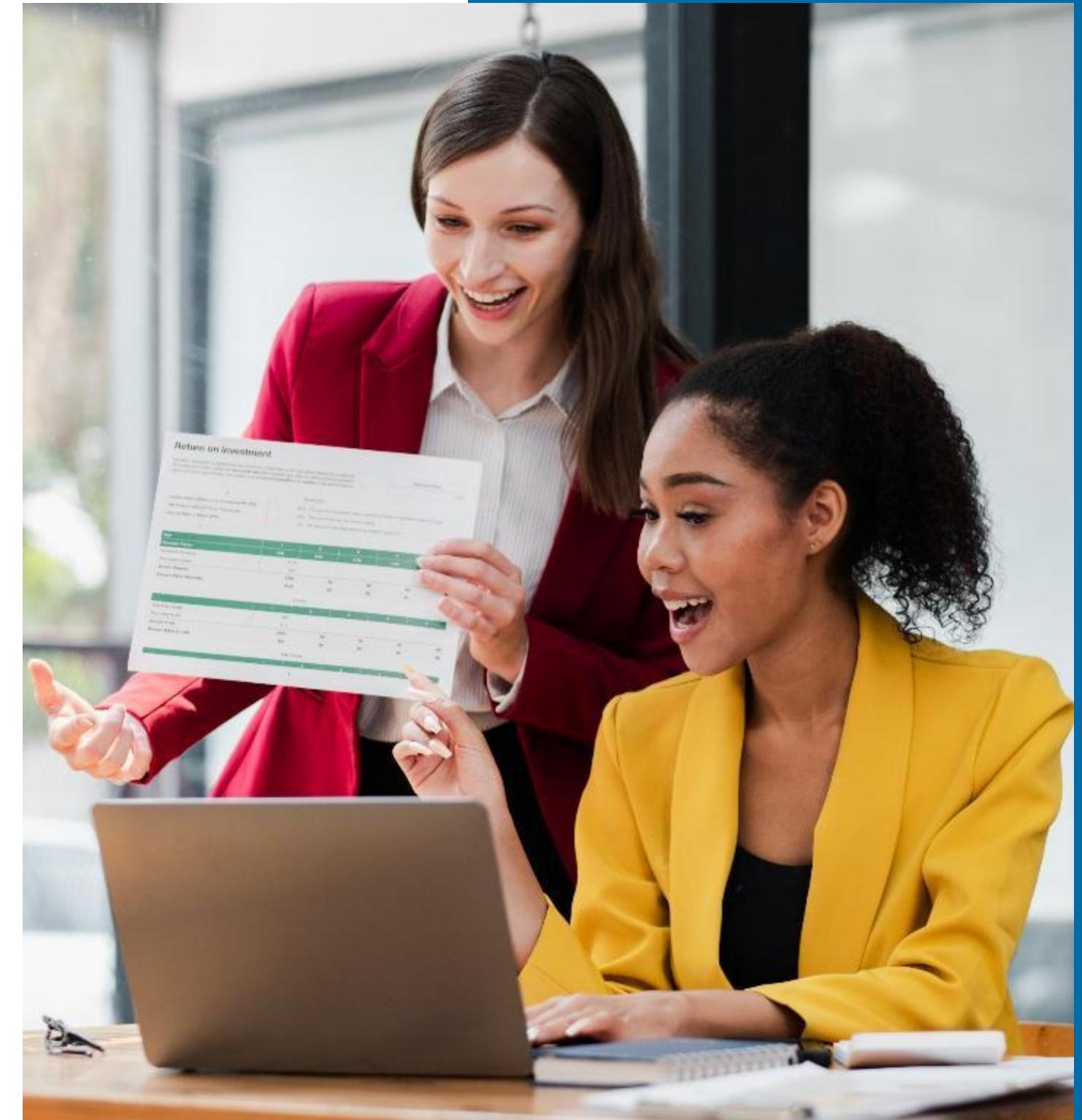


Midstream Enhancements & Application Process

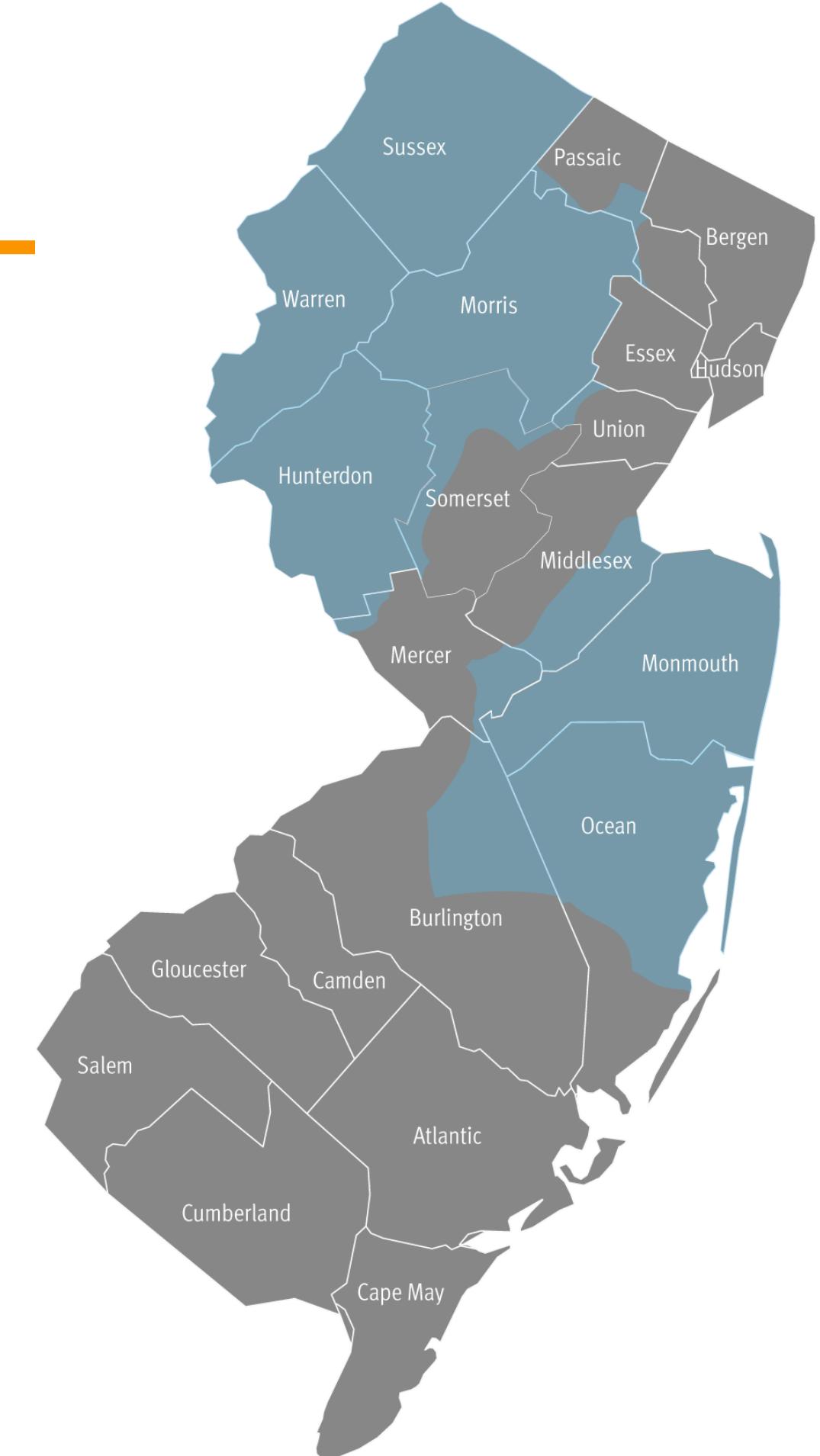
Energy Solutions for Business Program

Costs of these programs may be recovered through customer rates in accordance with New Jersey law. For a complete list of commercial, industrial, residential and low-income energy efficiency programs, please visit energysaveNJ.com



JCP&L Territory

The Energy Solutions for Business Program is available to **all commercial and industrial customers** located within the JCP&L New Jersey service territory.



Energy Efficiency Benefits



Energy efficiency helps reduce greenhouse gas emissions and mitigate climate impacts, which **improves health conditions**



Energy efficiency projects can **lower energy costs** and can yield big savings



Energy efficiency projects reduce energy use that can **reduce energy bills**



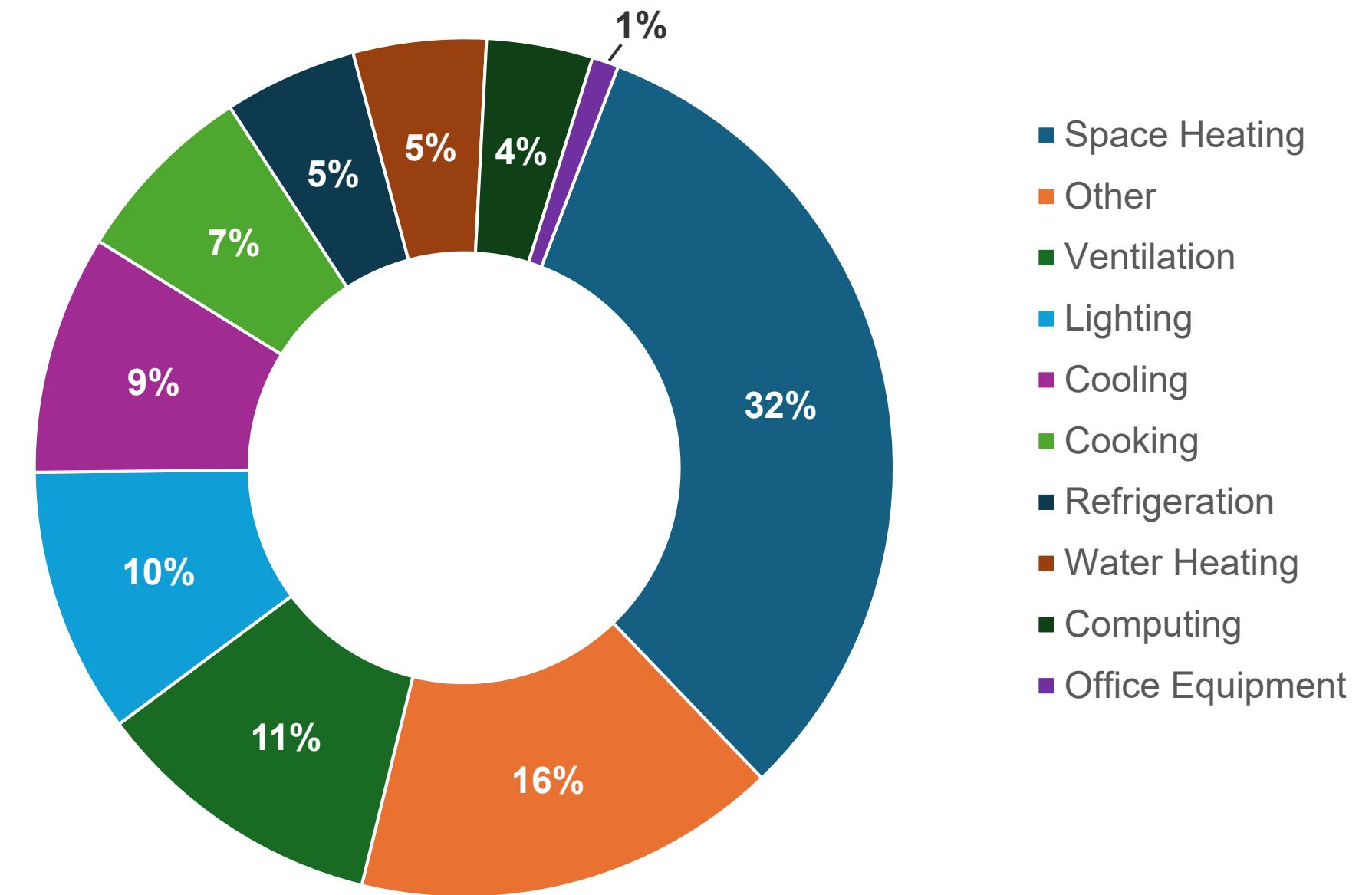
Energy efficiency projects are designed to increase long-term **comfort and safety**

Energy Use in Commercial Buildings

Major fuel consumption by end use

Space heating, lighting, and other equipment account for more than half of a commercial building's energy end use

(Energy Information Administration ([EIA](#)))





Midstream / Instant Discounts

Midstream (Instant Discounts)

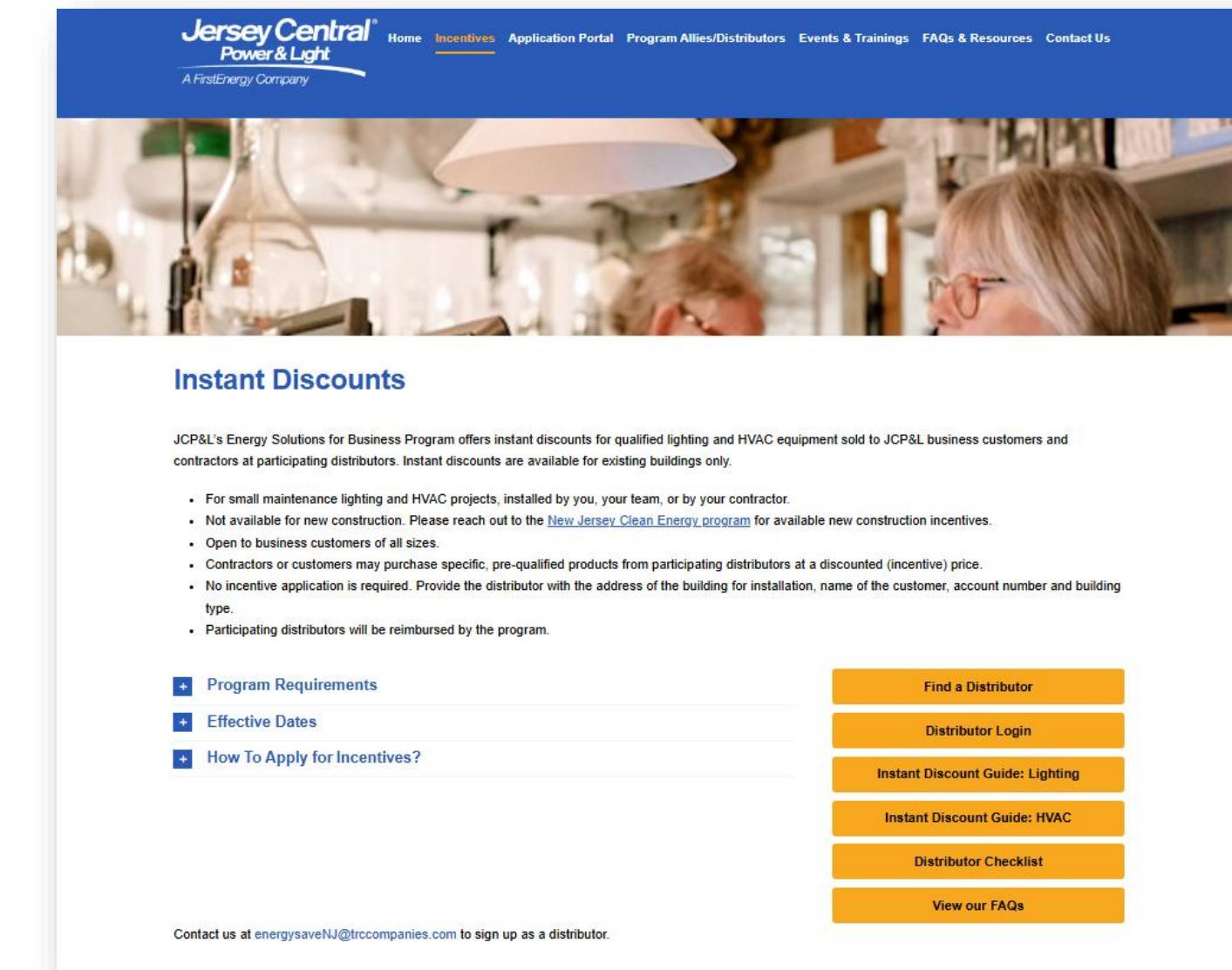
Purchase specific pre-qualified lighting and HVAC from participating JCP&L distributors at a discounted price

Benefits

- Accessible to customers or contractors
- Easy for smaller-scale projects
- Eliminates the application for the customer
- Minimum customer price of \$1.00 per product

Incentive Cap

- \$100,000 for lighting
- No cap for HVAC



The screenshot shows the Jersey Central Power & Light website with a blue header. The header includes the company logo, 'Home', 'Incentives' (which is the active page), 'Application Portal', 'Program Allies/Distributors', 'Events & Trainings', 'FAQs & Resources', and 'Contact Us'. Below the header is a photograph of a person in a laboratory setting. The main content area is titled 'Instant Discounts' and contains text about the program's purpose and requirements. It lists several bullet points about the program's scope and application. To the right of the main content are several orange buttons with white text, linking to 'Program Requirements', 'Effective Dates', 'How To Apply for Incentives?', 'Find a Distributor', 'Distributor Login', 'Instant Discount Guide: Lighting', 'Instant Discount Guide: HVAC', 'Distributor Checklist', and 'View our FAQs'. At the bottom of the page, there is a note: 'Contact us at energysaveNJ@trccompanies.com to sign up as a distributor.'

Requirements

- Projects must be installed prior to application submission

Midstream or Prescriptive?

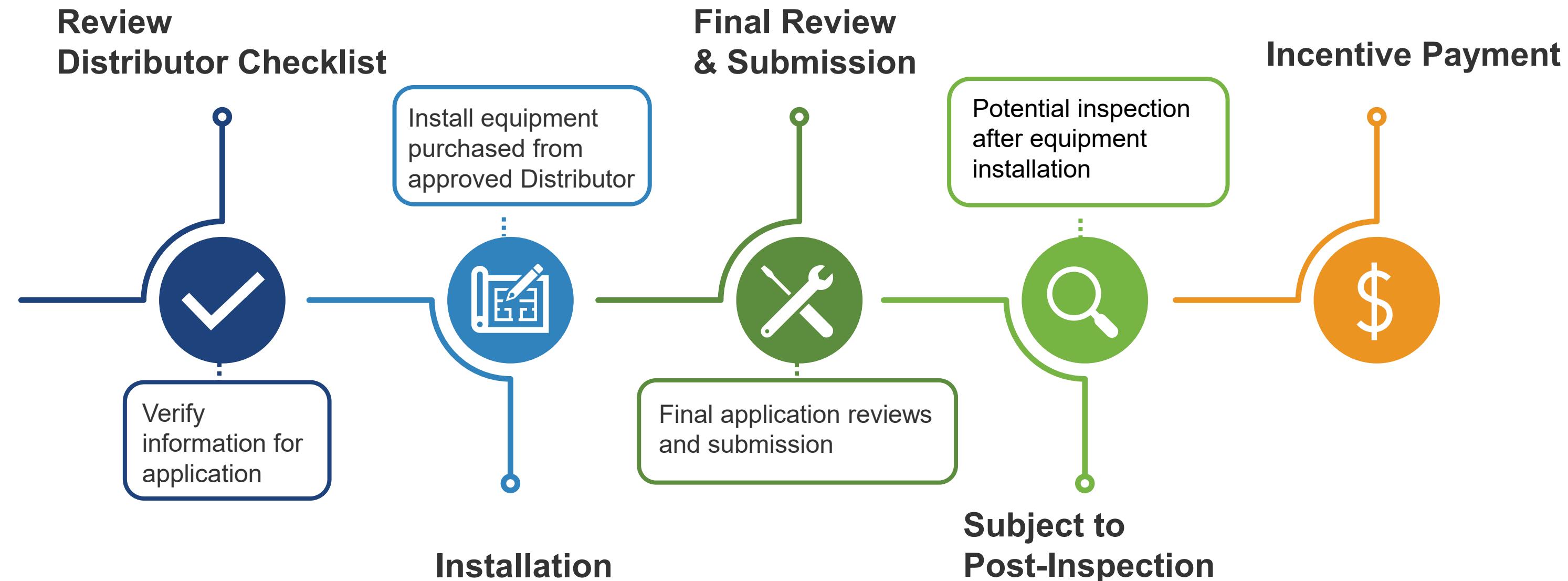
Lighting

- **Under \$7,500** in incentive funds, use a participating distributor for **instant discount incentives**
- **Above \$100,000** in incentive funds, the distributor must submit for **instant discount pre-approval**, or the customer may utilize the **Prescriptive program**
- **Mixed instant discount & prescriptive lighting equipment:** Larger lighting upgrades that include products eligible for the Prescriptive program and the Instant Discount program can submit a **single prescriptive lighting application**

HVAC

- HVAC products eligible for instant discount must be purchased from a participating distributor for **instant discount incentives**
- Midstream Instant HVAC discounts are available for:
 - Unitary air conditioners and heat pumps
 - Split or packaged air source heat pumps
 - Packaged terminal air conditioners and heat pumps

Midstream Process



Enhancements to Equipment Offerings

Now Available for Midstream HVAC Chillers

- **New Equipment Added:** Select air- and water-cooled chillers

- Air Cooled Chiller < 150 Tons (Constant Speed)
- Air Cooled Chiller < 150 Tons (VFD/Variable Speed)
- Water Cooled Chiller < 75 Tons (Constant Speed)
- Water Cooled Chiller < 75 Tons (VFD/Variable Speed)
- Water Cooled Chiller \geq 75 Tons and <150 Tons (Constant Speed)
- Water Cooled Chiller \geq 75 Tons and <150 Tons (VFD/Variable Speed)
- Water Cooled Chiller < 150 Tons (Constant Speed)
- Water Cooled Chiller < 150 Tons (VFD/Variable Speed)

AIR COOLED CHILLER			
Air Cooled Chiller <150 Tons (Path A - Constant Speed)	\geq 14.39 EER IPLV \geq 10.61 EER FLV	Up to \$85 per ton	Chillers for Space Cooling Only ASHRAE 90.1 – 2019
Air Cooled Chiller <150 Tons (Path B - VFD/Variable Speed)	\geq 16.59 EER IPLV \geq 10.19 EER FLV	Up to \$200 per ton	
WATER COOLED CHILLER - POSITIVE DISPLACEMENT (ROTARY SCREW AND SCROLL)			
Water Cooled Chiller <75 Tons (Path A - Constant Speed)	\leq 0.571 kW/ton IPLV \leq 0.714 kW/ton FLV	Up to \$185 per ton	Chillers for Space Cooling Only ASHRAE 90.1 – 2019
Water Cooled Chiller <75 Tons (Path B - VFD/Variable Speed)	\leq 0.476 kW/ton IPLV \leq 0.743 kW/ton FLV	Up to \$450 per ton	
Water Cooled Chiller \geq 75 Tons and <150 Tons (Path A - Constant Speed)	\leq 0.533 kW/ton IPLV \leq 0.686 kW/ton FLV	Up to \$185 per ton	
Water Cooled Chiller \geq 75 Tons and <150 Tons (Path B - VFD/Variable Speed)	\leq 0.467 kW/ton IPLV \leq 0.714 kW/ton FLV	Up to \$450 per ton	
WATER COOLED CHILLER - CENTRIFUGAL			
Water Cooled Chiller <150 Tons (Path A - Constant Speed)	\leq 0.476 kW/ton IPLV \leq 0.581 kW/ton FLV	Up to \$85 per ton	Chillers for Space Cooling Only ASHRAE 90.1 – 2019
Water Cooled Chiller <150 Tons (Path B - VFD/Variable Speed)	\leq 0.419 kW/ton IPLV \leq 0.662 kW/ton FLV	Up to \$20 per ton	

Enhancements to Equipment Offerings

Now Available in Midstream Lighting

▪ New Equipment Added:

- LED Exterior Luminaires
- Dual Daylight/Occupancy Controls (integrated into new fixture)
- Occupancy/Vacancy Controls (integrated into new fixture)

LIGHTING (Retrofit & Major Renovation)*	
Qualified Measure	Incentive Amount
Outdoor Pole/Arm-Mounted Area and Roadway Luminaires (Incentive per fixture)	\$50 - up to 4,999 lumens \$150 - 5,000 - 9,999 lumens \$300 - 10,000 - 19,999 lumens \$350 - 20,000 - 29,999 \$450 - 30,0000 - 39,999 lumens \$400 - >40,000 lumens
Architectural Flood and Spot Luminaires (Incentive per fixture)	
Bollards (Incentive per fixture)	\$50 - up to 4,999 lumens
Fuel Pump Canopy Luminaires (Incentive per fixture)	\$150 - 5,000 - 9,999 lumens
Landscape/Accent Flood and Spot Luminaires (Incentive per fixture)	\$300 - 10,000 - 19,999 lumens
Retrofit Kits for Large Outdoor Pole/Arm-Mounted Area and Roadway Luminaires (Incentive per fixture)	\$350 - 20,000 - 29,999 \$450 - 30,0000 - 39,999 lumens
Outdoor Pole/Arm-Mounted Decorative Luminaires (Incentive per fixture)	\$400 - >40,000 lumens
Parking Garage Luminaires (Incentive per fixture)	
Dual Daylight & Occupancy Sensor (DOS) (Integrated into new fixture)	50 - ≥150w controlled per fixture \$30 - ≥20w controlled per control
Vacancy or Occupancy Control (Integrated into new fixture)	\$30 per fixture
Occupancy Dimming Control (Integrated into new fixture)	\$15 per fixture

DUAL DAYLIGHT/OCCUPANCY CONTROLS			
Dual Daylight & Occupancy Sensor (DOS) (Integrated into new fixture)	\$50 - ≥150w controlled per fixture \$30 - ≥20w controlled per control	Per Fixture	UL or other OSHA-approved Nationally Recognized Testing Laboratory in accordance with applicable US standards
OCCUPANCY/VACANCY CONTROLS			
Vacancy or Occupancy Control (Integrated into new fixture)	\$30	Per Fixture	UL or other OSHA-approved Nationally Recognized Testing Laboratory in accordance with applicable US standards
Occupancy Dimming Control (Integrated into new fixture)	\$15		



For Distributors



Jersey Central
Power & Light®
A FirstEnergy Company

PROGRAM ALLY PROJECT WINS

What Others are Saying

As a Program Ally, I have worked with the Prescriptive / Custom and Midstream Programs. I have helped many customers over the years benefit from both programs. It has been a pleasure working with the staff to support JCP&L's customers in saving energy and money.

~Jewel Electric

We're looking for qualified Program Allies to provide our customers with:



Design and installation services



A customized list of energy-saving recommendations



Recommendations for energy efficiency upgrades to help lower energy use

For joining our Program Allies network, you'll receive:



Sales and marketing support



Technical Support



Listing on Find a Program Ally directory

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Apply Today

BECOME A PROGRAM ALLY
APPLICATION PORTAL

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