

JCP&L Incentive Guide

LIMITED TIME OFFERS – HVAC & LIGHTING



HVAC Incentive Overview				
HVAC Equipment Description	Qualifying Efficiency	Previous Incentive	NEW INCENTIVE	Energy Efficiency Requirements
UNITARY HVAC – SINGLE PACKAGE OR SPLIT SYSTEM				
Unitary HVAC Single Package System, < 5.4 Tons, Tier 1*	≥ 15.2 SEER2	Up to \$800	Up to \$1,600	ENERGY STAR Certified ASHRAE 90.1 - 2019
Unitary HVAC Single Package System, < 5.4 Tons, Tier 2*	≥ 17.1 SEER2	Up to \$1,100	Up to \$1,600	
Unitary HVAC Split System, < 5.4 Tons, Tier 1*	≥ 15.2 SEER2	Up to \$800	Up to \$1,600	
Unitary HVAC Split System, < 5.4 Tons, Tier 2*	≥ 17.1 SEER2	Up to \$1,100	Up to \$1,600	
Unitary HVAC Single and Split Package System, ≥ 5.4 Tons and < 11.25 Tons, Tier 1 and Tier 2*	Electric Resistance or No Heating ≥ 15.5 IEER	Up to \$2,300	Up to \$3,300	ASHRAE 90.1 - 2019
	Fossil Fuels and All Other ≥ 15.3 IEER			
Unitary HVAC Single and Split Package System, ≥ 11.25 Tons and < 20 Tons, Tier 1 and Tier 2*	Electric Resistance or No Heating ≥ 14.9 IEER	Up to \$4,000	Up to \$6,000	ASHRAE 90.1 - 2019
	Fossil Fuels and All Other ≥ 14.7 IEER			
AIR SOURCE HEAT PUMP - SINGLE PACKAGE OR SPLIT SYSTEM				
Air Source Heat Pump, Single Package, < 5.4 Tons, Tier 1*	≥ 15.2 SEER2 ≥ 7.2 HSPF2	Up to \$800	Up to \$900	ENERGY STAR Certified ASHRAE 90.1 - 2019
Air Source Heat Pump, Single Package, < 5.4 Tons, Tier 2*	≥ 17.1 SEER2 ≥ 7.2 HSPF2	Up to \$1,100	Up to \$1,600	
Air Source Heat Pump, Split System, < 5.4 Tons, Tier 1*	≥ 15.2 SEER2 ≥ 7.8 HSPF2	Up to \$800	Up to \$900	
Air Source Heat Pump, Split System, < 5.4 Tons, Tier 2*	≥ 17.1 SEER2 ≥ 7.8 HSPF2	Up to \$1,100	Up to \$1,600	
Air Source Heat Pump, Single and Split Packaged System, ≥ 5.4 Tons and < 11.25 Tons, Tier 1 and Tier 2*	Electric Resistance or No Heating ≥ 14.8 IEER ≥ 3.6 COP	Up to \$2,300	Up to \$3,300	ASHRAE 90.1 - 2019
	Fossil Fuels and All Other ≥ 14.6 IEER ≥ 3.6 COP			
Air Source Heat Pump, Single and Split Packaged System, ≥ 11.25 Tons and < 20 Tons, Tier 1 and Tier 2*	Electric Resistance or No Heating ≥ 14.2 IEER ≥ 3.5 COP	Up to \$4,000	Up to \$6,000	ASHRAE 90.1 - 2019
	Fossil Fuels and All Other ≥ 14 IEER ≥ 3.5 COP			
SINGLE PACKAGE VERTICAL AIR CONDITIONER				
Single Package Vertical Air Conditioner <5.4 Tons, Tier 1*	≥11.6 EER	Up to \$800	Up to \$1,600	ASHRAE 90.1 -2019
Single Package Vertical Air Conditioner <5.4 Tons, Tier 2*	≥12.4 EER	Up to \$1,100	Up to \$1,600	
Single Package Vertical Air Conditioner, ≥5.4 Tons & <11.25 Tons, Tier 1 and Tier 2	>10.5 EER	\$200	\$300 per ton	

*Eligible for instant discounts

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SINGLE PACKAGE VERTICAL AIR CONDITIONER				
Single Package Vertical Air Conditioner, >11.25 Tons & <20 Tons, Tier 1 and Tier 2	>10.5 EER	\$200	\$300 per ton	ASHRAE 90.1 -2019
SINGLE PACKAGE VERTICAL HEAT PUMP				
Single Package Vertical Heat Pump, <5.4 Tons	≥11.6 EE ≥3.5 COP	\$200	\$300 per ton	ASHRAE 90.1 -2019
Single Package Vertical Heat Pump, ≥5.4 Tons & <11.25 Tons	≥10.5 EER 3.2 COP	\$200	\$300 per ton	
WATER-COOLED AIR CONDITIONER				
Water-Cooled Air Conditioner, ≥11.25 Tons & <20 Tons	Supplemental Heating: Electric Resistance or No Heating ≥14.6 IEER	\$210	\$300 per ton	ENERGY STAR Certified ASHRAE 90.1 - 2019
	Supplemental Heating: Electric Resistance or No Heating ≥14.6 IEER			
Water-Cooled Air Conditioner, ≥20 Tons & <63.3 Tons	Supplemental Heating: Electric Resistance or No Heating ≥14.3 IEER	\$210	\$300 per ton	ENERGY STAR Certified ASHRAE 90.1 - 2019
	Supplemental Heating: Fossil Fuels and All Other ≥12.8 IEER			
Water-Cooled Air Conditioner, ≥63.3 Tons	Supplemental Heating: Electric Resistance or No Heating ≥12.8 IEER	\$210	\$300 per ton	ASHRAE 90.1 - 2019
	Supplemental Heating: Fossil Fuels and All Other ≥12.6 IEER			
EVAPORATIVELY-COOLED AIR CONDITIONER				
Evaporatively-Cooled Air Conditioner, ≥11.25 Tons & <20 Tons	Supplemental Heating: Electric Resistance or No Heating ≥12.8 IEER	\$210	\$300 per ton	ASHRAE 90.1 - 2019
	Supplemental Heating: Fossil Fuels and All Other ≥12.6 IEER			
Evaporatively-Cooled Air Conditioner, ≥20 Tons & <63.3 Tons	Supplemental Heating: Electric Resistance or No Heating ≥12.7 IEER	\$210	\$300 per ton	ASHRAE 90.1 - 2019
	Supplemental Heating: Fossil Fuels and All Other ≥12.5 IEER			
Evaporatively-Cooled Air Conditioner, ≥63.3 Tons	Supplemental Heating: Electric Resistance or No Heating ≥12.5 IEER	\$210	\$300 per ton	ASHRAE 90.1 - 2019
	Supplemental Heating: Fossil Fuels and All Other ≥12.3 IEER			
WATER SOURCE HEAT PUMP (WATER TO AIR, WATER LOOP)				
Water Source Heat Pump, <1.4 Tons, Tier 1	≥12.8 EER ≥4.5 COP	\$150	\$300 per ton	ASHRAE 90.1 - 2019

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HVAC Equipment Description	Qualifying Efficiency	Previous Incentive	NEW INCENTIVE	Energy Efficiency Requirements
WATER SOURCE HEAT PUMP (WATER TO AIR, WATER LOOP)				
Water Source Heat Pump, <1.4 Tons, Tier 2	≥13.7 EER ≥4.8 COP	\$200	\$300 per ton	ASHRAE 90.1 - 2019
Water Source Heat Pump, ≥1.4 Tons & <5.4 Tons, Tier 1	≥13.7 EER ≥4.5 CO	\$150	\$300 per ton	
Water Source Heat Pump, ≥1.4 Tons & <5.4 Tons, Tier 2	≥14.6 EER ≥4.8 CO	\$200	\$300 per ton	
Water Source Heat Pump, ≥5.4 Tons & <11.25 Tons, Tier 1	≥13.7 EER ≥4.5 CO	\$150	\$300 per ton	
Water Source Heat Pump, ≥5.4 Tons & <11.25 Tons, Tier 2	≥14.6 EER ≥4.8 CO	\$200	\$300 per ton	
GROUND WATER SOURCE HEAT PUMP (WATER TO AIR OR WATER TO WATER, GROUND WATER)				
Ground Water (water-to-air) <11.25 Tons, Tier 1	≥18.9 EER ≥3.9 COP	\$150	\$500 per ton	ASHRAE 90.1 -2019
Ground Water (water-to-air) <11.25 Tons, Tier 2	≥20.3 EER ≥4.2 COP	\$200	\$500 per ton	
Ground Water (water-to-water) <11.25 Tons, Tier 1	≥17.1 EER ≥3.3 COP	\$150	\$500 per ton	
Ground Water (water-to-water) <11.25 Tons, Tier 2	≥18.3 EER ≥3.5 COP	\$200	\$500 per ton	
GROUND SOURCE HEAT PUMP (BRINE TO AIR OR BRINE TO WATER, GROUND LOOP)				
Ground Loop (brine-to-air) <11.25 Tons, Tier 1	≥14.8 EER ≥3.4 COP	\$150	\$500 per ton	ASHRAE 90.1 -2019
Ground Loop (brine-to-air) <11.25 Tons, Tier 2	≥15.9 EER ≥3.6 COP	\$200	\$500 per ton	
Ground Loop (brine-to-water) <11.25 Tons, Tier 1	≥12.7 EER ≥2.6 COP	\$150	\$500 per ton	
Ground Loop (brine-to-water) <11.25 Tons, Tier 2	≥13.6 EER ≥2.8 COP	\$200	\$500 per ton	
DUCTLESS, MINI SPLIT AIR CONDITIONERS OR HEAT PUMPS				
Ductless Mini-Split Air Conditioners*	≥15.2 SEER2	Up to \$750	Up to \$1,250	ENERGY STAR certified ASHRAE 90.1 -2019
Ductless Mini-Split Heat Pump*	≥15.2 SEER2 ≥7.8 HSPF2			
PACKAGED TERMINAL AIR CONDITIONERS (PTAC)				
PTAC < 7,000 BTU/h*	≥12.5 EER	Up to \$200	Up to \$250	ASHRAE 90.1 -2019
PTAC ≥ 7,000 BTU/h ≤ 15,000 BTU/h*	≥10.9 EER			
PTAC > 15,000 BTU/h*	≥10 EER			
PACKAGED TERMINAL HEAT PUMP (PTHP)				
PTHP < 7,000 BTU/h t*	≥ 12.5 EER ≥ 3.5 COP	Up to \$250	Up to \$375	ASHRAE 90.1 -2019
PTHP ≥ 7,000 BTU/h ≤ 15,000 BTU/h*	≥10.9 EER ≥ 3.2 COP			
PTHP > 15,000 BTU/h*	≥10 EER ≥ 3 COP			
HVAC CONTROLS				
Smart Thermostat*		\$100	\$150 per ton	Product must be UL Listed, or listed by equivalent OSHA Nationally Recognized Testing Laboratory (NRTL). Control or Thermostat must be installed on electric HVAC equipment only.

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Lighting Incentive Overview			
Lighting Equipment Description	Previous Incentive	NEW INCENTIVE	Eligibility Standard
LED TROFFER LUMINAIRES			
1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces*	\$50	\$90 per fixture	DLC Primary Use Designation as shown and DLC Category: Indoor Luminaires
2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces*	\$40	\$80 per fixture	
2x4 Luminaires for Ambient Lighting of Interior Commercial Spaces*	\$50	\$90 per fixture	
LED LINEAR AMBIENT LUMINAIRES			
Direct Linear Ambient Luminaires or Linear Ambient Luminaires w/ Indirect component : 2 ft.*	\$30	\$60 per fixture	DLC Primary Use Designation as shown and DLC Category: Indoor Luminaires
Direct Linear Ambient Luminaires or Linear Ambient Luminaires w/ Indirect component : 3 ft.	\$30	\$60 per fixture	
Direct Linear Ambient Luminaires or Linear Ambient Luminaires w/ Indirect component : 4 ft.*	\$60	\$80 per fixture	
Direct Linear Ambient Luminaires or Linear Ambient Luminaires w/ Indirect component : 6 ft.	\$75	\$100 per fixture	
LED STAIRWELL LUMINAIRES			
Stairwell and Passageway Luminaires	\$50	\$100 per fixture	DLC Primary Use Designation as shown and DLC Category: Indoor Luminaires & Outdoor Luminaires
LED INTERIOR DIRECTIONAL LUMINAIRES			
Wall-Wash Luminaires	\$30	\$60 per fixture	DLC Primary Use Designation as shown and DLC Category: Indoor Luminaires
Track or Mono-Point Luminance Directional Luminaires	\$30	\$60 per head	
LED HIGH/LOW BAY LUMINAIRES			
High-Bay Luminaire for Commercial and Industrial Buildings*	\$100 - 5,000 - 9,999 lumens \$150 - 10,000 - 19,999 lumens \$200 - 20,000 - 29,999 lumens \$300 - 30,000 - 39,999 lumens	\$150 - 5,000 - 9,999 lumens \$200 - 10,000 - 19,999 lumens \$250 - 20,000 - 29,999 lumens \$350 - 30,000 - 39,999 lumens	DLC Primary Use Designation as shown and DLC Category: Indoor Luminaires; High Bay must be installed above 20ft
Low-Bay Luminaires for Commercial and Industrial Buildings*	\$100 - 5,000 - 9,999 lumens \$150 - 10,000 - 19,999 lumens	\$150 - 5,000 - 9,999 lumens \$200 - 10,000 - 19,999 lumens	Low Bay must be installed above 12ft

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Lighting Incentive Overview			
Lighting Equipment Description	Previous Incentive	NEW INCENTIVE	Eligibility Standard
LED RETROFIT KITS			
Integrated Retrofit Kits for 2x2 Luminaires	\$30	\$50 per kit	DLC Primary Use Designation as shown and DLC Category: Indoor Luminaires
Retrofit Kits for Direct Linear Ambient Luminaires - 2ft	\$15	\$50 per fixture	
Retrofit Kits for Direct Linear Ambient Luminaires - 4ft	\$15	\$50 per fixture	
Retrofit Kits for Direct Linear Ambient Luminaires - 8ft	\$25	\$50 per fixture	
Retrofit Kits for High-Bay Luminaires for Commercial and Industrial Buildings	\$60	\$110 per fixture	
Retrofit Kits for Low-Bay Luminaires for Commercial and Industrial Buildings	\$60	\$110 per fixture	
Retrofit Kits for Recessed Downlight	\$50	\$60 per fixture	
LED ENERGY STAR FIXTURES			
Downlight Pendant	\$10 - < 1,499 lumens \$15 - 1,500 - 2,999 lumens \$20 - > 3,000 lumens	\$50 - ≤ 1,499 lumens \$60 - 1,500 - 2,999 lumens \$70 - ≥ 3,000 lumens	ENERGY STAR Certified Light Fixtures
Downlight Recessed			
Downlight Solid State Retrofit*			
Linear Strip	\$5 - < 1,499 lumens	\$9 per fixture	
LED LAMPS - Replacement Lamps 2' - 8' and U Bend (Type A, B, AB & C)			
LED Linear Replacement Lamps – 2 ft*	\$4	\$9 per lamp	DLC General Application as shown and DLC Category: Linear Replacement Lamps
LED Linear Replacement Lamps – 3 ft*	\$6		
LED Linear Replacement Lamps – 4 ft*			
LED Linear Replacement Lamps – 8 ft*			
LED Linear Replacement Lamps – U Bend*			
OCCUPANCY VACANCY CONTROLS			
Vacancy or Occupancy Control*	\$30	\$40 per fixture	DLC, UL or other OSHA – approved Nationally Recognized Testing Laboratory in accordance with applicable US standards
Occupancy Dimming Control*	\$15	\$25 per fixture	

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